

CTOS BASIS OVERSEAS REPORT

specially prepared for

ABC BERHAD

Your Reference	:	REF. NO.
Order Reference	:	000000///SHA
Subject Enquired	:	ABC LIMITED
Registration No	:	00000000
Service Mode	:	EXPRESS
Order Date	:	17/03/2021
Date Report Sent	:	22/03/2021

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N/A - Not Applicable

EXECUTIVE SUMMARY

REGISTRATION NO.	:	00000000
TAX REGISTRATION NO	:	GB000000000
COMPANY NAME	:	ABC LIMITED

INCORPORATION DATE	: 28/10/2003
COMPANY STATUS	: EXIST
LEGAL FORM	: PRIVATE LIMITED WITH SHARE CAPITAL
REGISTERED ADDRESS	: 0TH FLOOR 0 NEW STREET, UNITED KINGDOM.
BUSINESS ADDRESS	: 0TH FLOOR 0 NEW STREET, UNITED KINGDOM.
TEL.NO.	: 020000000000
WEB SITE	: HTTP://WWW.SAMPLE.COM
CONTACT PERSON	: CONTACT PERSON (CEO)
SIC CODE	: 61900 - OTHER TELECOMMUNICATIONS ACTIVITIES 6420 - ELECOMMUNICATIONS
PRINCIPAL ACTIVITY	: THE PROVISION OF A WHOLESALE TELECOMMUNICATIONS SERVICE AND TECHNOLOGY PROVIDER.
ISSUED AND PAID UP CAPITAL	: GBP 23,501.00 ORDINARY SHARES
SALES	: GBP 148,093,966 [2020]
NET WORTH	: GBP 11,736,132 [2020]
STAFF STRENGTH	: 88 [2020]
LITIGATION	: CLEAR
FINANCIAL CONDITION	: LIMITED
PAYMENT	: AVERAGE
MANAGEMENT CAPABILITY	: AVERAGE
COMMERCIAL RISK	: N/A
CURRENCY EXPOSURE	: N/A
GENERAL REPUTATION	: SATISFACTORY
CREDIT RATING	: BB (Please refer to appendix)

HISTORY / BACKGROUND

Event History

Date	Description
31/10/2020	Confirmation Statement
16/10/2020	New Accounts Filed
16/10/2020	New Accounts Filed
11/03/2020	New Board Member Ms Name appointed
01/11/2019	Confirmation Statement
31/10/2019	Mr Name has left the board

31/10/2019 Mr Name has left the board
 15/10/2019 Payment Data Update Received
 05/09/2019 New Accounts Filed
 05/09/2019 New Accounts Filed
 03/09/2019 Payment Data Update Received
 15/05/2019 Payment Data Update Received
 09/04/2019 Payment Data Update Received
 22/11/2018 Mr Name has resigned as company secretary
 22/11/2018 New Company Secretary Miss Name appointed
 02/11/2018 Confirmation Statement

Share Capital History

Date	Issue & Paid Up Capital
	GBP 23,501.00

Shareholder

The major shareholder(s) of the Subject are shown as follows :

Name	Address	IC/PP/Loc No	Shareholding	(%)
ABC HOLDINGS LTD	-	-	-	100.00
			-----	-----
			-	100.00
			=====	=====

+ Also Director

Ultimate Holding Company : ABC LTD

DIRECTORS

DIRECTOR 1

Name Of Subject : DIRECTOR
 Address : ABC STREET, LONDON
 Nationality : ZIMBABWEAN
 Date of Appointment : 18/10/2005

DIRECTOR 2

Name Of Subject : DIRECTOR
 Address : ABC STREET, LONDON
 Nationality : GERMAN
 Date of Appointment : 29/10/2003

DIRECTOR 3

Name Of Subject : DIRECTOR
 Address : ABC STREET, LONDON
 Nationality : BRITISH
 Date of Appointment : 26/02/2020

MANAGEMENT

- 1) Name of Subject : PERSON NAME
Position : CEO
- 2) Name of Subject : PERSON NAME
Position : FINANCE DIRECTOR

AUDITOR

No Auditor found in our databank

COMPANY SECRETARIES

1) Company Secretary : SECRETARY
Address : ABC STREET, LONDON

BANKING

No Banker found in our affiliate's company databank.

ENCUMBRANCE (S)

Mortgage Details

Mortgage Type:

Date Charge Created: 29/11/19

Date Charge Registered: 04/12/19

Date Charge Satisfied: -

Status: OUTSTANDING

Person(s) Entitled: THE STANDARD BANK OF SOUTH AFRICA LIMITED (AS SECURITY AGENT)

Amount Secured:

Details:

NOT APPLICABLE CONTAINS FIXED CHARGE. CONTAINS FLOATING CHARGE. FLOATING CHARGE
COVERS ALL THE PROPERTY OR UNDERTAKING OF THE COMPANY. CONTAINS NEGATIVE
PLEDGE.

Mortgage Type:

Date Charge Created: 14/11/17

Date Charge Registered: 15/11/17

Date Charge Satisfied: -

Status: OUTSTANDING

Person(s) Entitled: THE STANDARD BANK OF SOUTH AFRICA LIMITED AS SECURITY AGENT

Amount Secured:

Details:

NOT APPLICABLE CONTAINS FIXED CHARGE. CONTAINS FLOATING CHARGE. CONTAINS
NEGATIVE PLEDGE.

Mortgage Type:

Date Charge Created: 03/01/17

Date Charge Registered: 05/01/17

Date Charge Satisfied: 18/07/17

Status: SATISFIED

Person(s) Entitled:

THE STANDARD BANK OF SOUTH AFRICA LIMITED (ACTING THROUGH ITS CORPORATE AND
INVESTMENT BANKING

Amount Secured:

Details: CONTAINS FIXED CHARGE. CONTAINS FLOATING CHARGE. CONTAINS NEGATIVE PLEDGE.

Mortgage Type:

Date Charge Created: 03/10/14

Date Charge Registered: 06/10/14

Date Charge Satisfied: 18/06/17

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Status: SATISFIED

Person(s) Entitled: STANDARD CHARTERED BANK

Amount Secured:

Details:

FIXED CHARGE OVER LAND, EQUIPMENT, KEY CONTRACTS, KEY ACCOUNTS, DEBT AND
CAPITAL. CONTAINS FIXED CHARGE. CONTAINS FLOATING CHARGE. FLOATING CHARGE
COVERS ALL THE PROPERTY OR UNDERTAKING OF THE COMPANY. CONTAINS NEGATIVE
PLEDGE.

Mortgage Type: DEBENTURE

Date Charge Created: 05/12/06

Date Charge Registered: 12/12/06

Date Charge Satisfied: 11/09/14

Status: SATISFIED

Person(s) Entitled: NATIONAL WESTMINSTER BANK PLC

Amount Secured:

ALL MONIES DUE OR TO BECOME DUE FROM THE COMPANY TO THE CHARGEES ON ANY
ACCOUNT WHATSOEVER

Details:

FIXED AND FLOATING CHARGES OVER THE UNDERTAKING AND ALL PROPERTY AND ASSETS
PRESENT AND FUTURE INCLUDING GOODWILL BOOK DEBTS UNCALLED CAPITAL BUILDINGS
FIXTURES FIXED PLANT AND MACHINERY

UNREGISTERED DEBENTURE INSTRUMENT

Mortgage Type: CHARGE OF DEPOSIT
 Date Charge Created: 24/08/05
 Date Charge Registered: 08/09/05
 Date Charge Satisfied: 18/08/14
 Status: SATISFIED
 Person(s) Entitled: NATIONAL WESTMINSTER BANK PLC
 Amount Secured:
 ALL MONIES DUE OR TO BECOME DUE FROM THE COMPANY TO THE CHARGEES ON ANY ACCOUNT WHATSOEVER
 Details:
 ALL DEPOSITS NOW OR IN THE FUTURE CREDITED TO ACCOUNT DESIGNATION 000-00 0000000 WITH THE BANK AND ANY DEPOSIT OR ACCOUNT OF ANY OTHER CURRENCY DESCRIPTION OR DESIGNATION WHICH DERIVES IN WHOLE OR IN PART FROM SUCH DEPOSITS OR ACCOUNTS

CIVIL LITIGATION CHECK

No legal action was found in our affiliate's company databank.
 No winding up petition was found in our affiliate's company databank.

PAYMENT RECORD

The Subject refused to provide any name of trade/service supplier and we are unable to conduct any trade enquiry. However, from financial historical data we conclude that :
 OVERALL PAYMENT HABIT
 Prompt [] Good [] Average [X]
 Fair [] Poor []

CLIENTELE

No data found in our affiliate's company databank.

OPERATIONS

Total Number of Employees:

YEAR	2020	2019	2018
GROUP	N/A	N/A	N/A
COMPANY	88	91	89

The Subject is principally engaged in the (as a / as an) the provision of a wholesale telecommunications service and technology provider..

FINANCIAL ANALYSIS

Profitability

Turnover	:	Erratic	[	2016 - 2020]
Profit/(Loss) Before Tax	:	Decreased	[	2016 - 2020]
Return on Shareholder Funds	:	Unfavourable	[	2.68%]
Return on Net Assets	:	Unfavourable	[	3.05%]

The fluctuating turnover reflects the fierce competition among the existing and new market players. The Subject's profit fell sharply because of the high operating costs incurred. The unfavourable return on shareholders' funds could indicate that the Subject was inefficient in utilising its assets to generate returns.

Working Capital Control

Stock Ratio	:	Favourable	[	0 Days]
Debtor Ratio	:	Favourable	[	36 Days]
Creditors Ratio	:	Favourable	[	30 Days]

The Subject's stocks were moving fast thus reducing its holding cost. This had reduced funds being tied up in stocks. The favourable debtors' days could be due to the good credit control measures implemented by the Subject. The Subject had a favourable creditors' ratio where the Subject could be taking advantage of the cash discounts and also wanting to maintain

goodwill with its creditors.

Liquidity

Liquid Ratio	:	Favourable	[	1.13 Times]
Current Ratio	:	Unfavourable	[	1.13 Times]

A minimum liquid ratio of 1 should be maintained by the Subject in order to assure its creditors of its ability to meet short term obligations and the Subject was in a good liquidity position. Thus, we believe the Subject is able to meet all its short term obligations as and when they fall due.

Solvency

Interest Cover	:	Nil	[	0.00 Times]
Gearing Ratio	:	Favourable	[	0.43 Times]

The Subject's interest cover was nil as it did not pay any interest during the year. The Subject was lowly geared thus it had a low financial risk. The Subject was mainly financed by its shareholders' funds and internally generated funds. In times of economic slowdown / downturn, the Subject being a lowly geared company, will be able to compete better than those companies which are highly geared in the same industry.

Overall Assessment :

The Subject recorded lower profits as its turnover showed a erratic trend. The Subject's management was unable to control its costs efficiently as its profit showed a downward trend. The Subject was in good liquidity position with its total current liabilities well covered by its total current assets. With its current net assets, the Subject should be able to repay its short term obligations. The Subject did not make any interest payment during the year. The Subject was dependent on its shareholders' funds to finance its business needs. The Subject as a lowly geared company, will be more secured compared to those highly geared companies. It has the ability to meet all its long term obligations.

Overall financial condition of the Subject : LIMITED

INDUSTRY ANALYSIS

SIC CODE

61900 : OTHER TELECOMMUNICATIONS ACTIVITIES

6420 : ELECOMMUNICATIONS

CREDIT RISK EVALUATION & RECOMMENDATION

Incorporated in 2003, the Subject is focusing on the provision of a wholesale telecommunications service and technology provider.. With its long establishment in the market, the Subject has received strong support from its stable customers base. Its business position in the market is quite stable and it is expected to enjoy better market shares over its rivals.

The Subject has a total workforce of 88 employees in its business operations. Overall, we regard that the Subject's management capability is average. This indicates that the Subject has greater potential to improve its business performance and raising income for the Subject.

Financially, the Subject registered a higher turnover compared to previous year. However, its profits showed a reverse trend. The lower profit achieved was a result of higher operating cost and increased competition. The Subject has generated an unfavourable return on shareholders' funds indicating that the management was inefficient in utilising its funds to generate return. The Subject is in good liquidity position with its current liabilities well covered by it current assets. Hence, it has sufficient working capital to meet its short term financial obligations. Being a lowly geared company, the Subject is exposed to low financial risk as it is mainly dependent on its internal funds to finance its business needs. Given a positive net worth standing at GBP 11,736,132, the Subject should be able to maintain its business in the near terms.

The Subject's payment habit is average. With its adequate working capital, the Subject should be able to pay its short term debts.

Based on the above condition, we recommend credit be granted to the Subject normally.

~ END OF REPORT ~

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PROFIT AND LOSS ACCOUNT

ABC LIMITED

Financial Year End	2020-02-29	2019-02-28	2018-02-28	2017-02-28	2016-02-29
Months	12	12	12	12	12
Consolidated Account	Company	Company	Company	Company	Company
Audited Account	YES	YES	YES	YES	YES
Unqualified Auditor's Report (Clean Opinion)	YES	YES	YES	YES	YES
Financial Type	FULL	FULL	FULL	FULL	FULL
Currency	GBP	GBP	GBP	GBP	GBP
TURNOVER	148,093,966	106,947,551	112,220,724	50,142,738	30,649,676
Total Turnover	148,093,966	106,947,551	112,220,724	50,142,738	30,649,676
Costs of Goods Sold	(140,694,308)	(99,243,735)	(106,027,468)	(44,998,570)	(26,412,543)
Gross Profit	7,399,658	7,703,816	6,193,256	5,144,168	4,237,133
PROFIT/(LOSS) FROM OPERATIONS	358,170	2,225,500	1,356,814	1,624,022	133,323
PROFIT/(LOSS) BEFORE TAXATION	358,170	2,225,500	1,356,814	1,624,022	133,323
Taxation	(43,775)	(386,143)	(185,157)	(337,485)	(81,273)
PROFIT/(LOSS) AFTER TAXATION	314,395	1,839,357	1,171,657	1,286,537	52,050

BALANCE SHEET

ABC LIMITED

Financial Year End	2020-02-29	2019-02-28	2018-02-28	2017-02-28	2016-02-29
Months	12	12	12	12	12
Currency	GBP	GBP	GBP	GBP	GBP
ASSETS EMPLOYED:					
FIXED ASSETS	9,925,568	8,567,759	10,658,264	9,824,207	8,987,741
INTANGIBLE ASSETS					
Others	2,075	6,225	-	2,273	17,960
TOTAL INTANGIBLE ASSETS	2,075	6,225	-	2,273	17,960
TOTAL LONG TERM ASSETS	9,927,643	8,573,984	10,658,264	9,826,480	9,005,701
CURRENT ASSETS					
Stocks	9,200	5,407	15,369	21,162	33,152
Trade debtors	14,774,728	8,242,592	10,874,716	7,998,672	3,637,516
Other debtors, deposits & prepayments	5,839,751	4,250,520	8,162,812	4,747,251	5,350,389
Cash & bank balances	3,129,179	2,255,573	4,648,884	2,396,278	1,710,840
Others	-	-	27,490	9,942	48,221

TOTAL CURRENT ASSETS	23,752,858	14,754,092	23,729,271	15,173,305	10,780,118
TOTAL ASSET	33,680,501	23,328,076	34,387,535	24,999,785	19,785,819
CURRENT LIABILITIES					
Trade creditors	11,715,424	3,834,871	6,102,617	1,624,559	1,112,336
Other borrowings	4,153,620	2,683,124	11,047,196	9,004,701	5,453,748
Other liabilities	5,142,467	5,796,904	7,256,768	3,839,210	2,898,246
TOTAL CURRENT LIABILITIES	21,011,511	12,314,899	24,406,581	14,468,470	9,464,330
NET CURRENT ASSETS/(LIABILITIES)	2,741,347	2,439,193	(677,310)	704,835	1,315,788
LONG TERM LIABILITIES					
Other long term borrowings	932,858	-	807,134	2,529,152	3,605,863
TOTAL LONG TERM LIABILITIES	932,858	-	807,134	2,529,152	3,605,863
TOTAL NET ASSETS	11,736,132	11,013,177	9,173,820	8,002,163	6,715,626
FINANCED BY:					
SHARE CAPITAL					
Ordinary share capital	23,501	23,501	23,501	23,501	23,501
TOTAL SHARE CAPITAL	23,501	23,501	23,501	23,501	23,501
RESERVES					
Others	11,712,631	10,989,676	9,150,319	7,978,662	6,692,125
TOTAL RESERVES	11,712,631	10,989,676	9,150,319	7,978,662	6,692,125
SHAREHOLDERS' FUNDS/EQUITY	11,736,132	11,013,177	9,173,820	8,002,163	6,715,626
Total Liabilities	21,944,369	12,314,899	25,213,715	16,997,622	13,070,193

FINANCIAL RATIO

ABC LIMITED

Financial Year End	2020-02-29	2019-02-28	2018-02-28	2017-02-28	2016-02-29
Months	12	12	12	12	12
Currency	GBP	GBP	GBP	GBP	GBP
TYPES OF FUNDS					
Cash	3,129,179	2,255,573	4,648,884	2,396,278	1,710,840
Net Liquid Funds	3,129,179	2,255,573	4,648,884	2,396,278	1,710,840
Net Liquid Assets	2,732,147	2,433,786	(692,679)	683,673	1,282,636
Net Current Assets/(Liabilities)	2,741,347	2,439,193	(677,310)	704,835	1,315,788
Net Tangible Assets	11,734,057	11,006,952	9,173,820	7,999,890	6,697,666
Net Monetary Assets	1,799,289	2,433,786	(1,499,813)	(1,845,479)	(2,323,227)
PROFIT & LOSS ITEMS					
Earnings Before Interest & Tax (EBIT)	358,170	2,225,500	1,356,814	1,624,022	133,323

(USD)

Earnings Before Interest, Taxes, Depreciation And Amortization (EBITDA)	358,170	2,225,500	1,356,814	1,624,022	133,323
BALANCE SHEET ITEMS					
Total Borrowings	5,086,478	2,683,124	11,854,330	11,533,853	9,059,611
Total Liabilities	21,944,369	12,314,899	25,213,715	16,997,622	13,070,193
Total Assets	33,680,501	23,328,076	34,387,535	24,999,785	19,785,819
Net Assets	11,736,132	11,013,177	9,173,820	8,002,163	6,715,626
Net Assets Backing	11,736,132	11,013,177	9,173,820	8,002,163	6,715,626
Shareholders' Funds	11,736,132	11,013,177	9,173,820	8,002,163	6,715,626
Total Liabilities And Shareholders' Funds	33,680,501	23,328,076	34,387,535	24,999,785	19,785,819
Total Share Capital	23,501	23,501	23,501	23,501	23,501
Total Reserves	11,712,631	10,989,676	9,150,319	7,978,662	6,692,125
Cash Convertible Assets (CCA)	17,903,907	10,498,165	15,523,600	10,394,950	5,348,356
Tangible Net Worth (TNW)	11,734,057	11,006,952	9,173,820	7,999,890	6,697,666
Free Cash Flow (FCF)	0	0	0	0	0
GROWTH RATIOS (Year on Year) (%)					
Revenue	38.47	(4.70)	123.80	63.60	-
Profit/(Loss) Before Tax	(83.91)	64.02	(16.45)	1,118.11	-
Profit/(Loss) After Tax	(82.91)	56.99	(8.93)	2,371.73	-
Total Assets	44.38	(32.16)	37.55	26.35	-
Total Liabilities	78.19	(51.16)	48.34	30.05	-
LIQUIDITY (Times)					
Cash Ratio	0.15	0.18	0.19	0.17	0.18
Liquid Ratio	1.13	1.20	0.97	1.05	1.14
Current Ratio	1.13	1.20	0.97	1.05	1.14
Debt to EBITDA	0	0	0	0	0
WORKING CAPITAL CONTROL (Days)					
Stock Ratio	0.02	0.02	0.05	0.15	0.39
Debtors Ratio	36.41	28.13	35.37	58.22	43.32
Creditors Ratio	30.39	14.10	21.01	13.18	15.37
SOLVENCY RATIOS (Times)					
Gearing Ratio	0.43	0.24	1.29	1.44	1.35
Liabilities Ratio	1.87	1.12	2.75	2.12	1.95
Times Interest Earned Ratio	0	0	0	0	0
Assets Backing Ratio	1	1	1	1	1
PERFORMANCE RATIO (%)					
Operating Profit Margin	0.24	2.08	1.21	3.24	0.43
Net Profit Margin	0.21	1.72	1.04	2.57	0.17
Return On Net Assets	3.05	20.21	14.79	20.29	1.99
Return On Capital Employed	2.83	20.20	13.59	15.42	1.29
Return On Shareholders' Funds/Equity	2.68	16.70	12.77	16.08	0.78
Dividend Pay Out Ratio (Times)	0	0	0	0	0
NOTES TO ACCOUNTS					
Contingent Liabilities	0	0	0	0	0

APPENDIX

RATING	CREDIT SCORE	CREDIT RISK	CREDIT RECOMMENDATION	PROPOSED CREDIT LIMIT (in concerned business field)
AA	86 - 100	Very Low	Credit can be proceeded with favourable terms	Large amount
A	71 - 85	Low	Credit can be proceeded promptly	Fairly large amount
BB	56 - 70	Below Average	Credit can be proceeded normally	Moderate amount
B	41 - 55	Average	Credit can be proceeded with close monitoring	Small amount periodically
C	26 - 40	Above Average	Credit can be extended under guarantee	Cash on Delivery to small amount
D	11- 25	High	Credit is not recommended	Cash on Delivery
E	< 11	Very High	Not qualified for credit assessment	Deposit or advance payment

CREDIT RATING DEFINITION

CREDIT RATING DEFINITION

The credit rating scale is an ordinal measure of risk where successive move down the scale represents an exponential increase in credit risk.

The rating reflects the credit risk and confidence level of Subject and serves as a guide in setting the amount of credit to be extended.

It is calculated from a composite weighted scores obtained from each of the macro and micro analyses as epitomized by the 6 Cs.

● CHARACTER (15%)	● CREDIBILITY (20%)
It refers to the study of Subject years of establishment, legal status and its shareholders or owners.	It refers to the Subject's credibility in honoring its obligations through an evaluation of its payment records and credit history.
● CAPITAL (40%)	● CONDITION (10%)
It refers to an evaluation of the financial position of the Subject by taking consideration of its capital adequacy, management efficiency, earning, liquidity and leverage position.	It refers to the benchmarking and trend analysis of Subject performance against the macro-economic and industry data.
● CAPACITY (10%)	● CONTIGENCY (5%)
It refers to the study of the management capacity in performing contracts or undertaking projects and the degree of client diversification.	It refers to the study of the asset quality and the readiness of the Subject in facing any untoward event in the future.

In case of unlimited companies, currently commenced companies, lack of financial data or businesses, more weight is given to other 5 Cs(non-financial measures) in our analysis.

CREDIT LIMIT DEFINITION

The credit limit is determined with consideration of Subject's financial health, payment record, industry outlook, credit history and adjusted accordingly with reference to the credit rating identified.

The proposed credit limit of evaluated Subject is the recommended outstanding total amount of credit to the Subject at any time.